



Odyssey Equipment Financing Company
Scottsdale, AZ 85258

June 2009

Toll-Free: 888-607-6800

Hello from Sunny Scottsdale!

Well, mostly sunny that is! We have had quite a variety of weather such as high winds, then warm days, then cool days, and even a bit of rain. It's been awhile since we had a chance to sit down and gather our thoughts for a good newsletter, but we've decided to "give it a go" anyway. We are very excited to announce that we have lots of new and better enhanced opportunities to offer our customers and for our vendors to offer their customers.

For our Dentist customers: With today's financial outlook it's a great opportunity to utilize our Dental Equity Loan Program. We loan up to 50% of your 2008 gross income. Terms go out to 10 years to make the repayment easy. Rates are about 7.5% to 10.5% depending on the term and type of loan. Call or email us for an application!

Risk-Based Pricing - It's no secret that a lot of companies have suffered credit problems due to the past year's economy. Our funding banks now realize that if they do not provide programs for those with "riskier" credits they will lose business so they have reacted by offering "risk-based pricing". This means what had previously been rejected for credit is now considered and even being approved under new pricing and guidelines.

Having credit problems or know someone having problems who needs equipment? Give us a call or email and we will see what we can offer.

Purchase Order Financing: We have an affiliate that provides Purchase Order financing. If you have one of your clients or vendors with a need in this area contact us.

These above are only part of what Odyssey can offer, the futures looking bright and Odyssey is ready to help your company thrive again!

Continued Page 2

WE'VE MOVED!!

We have to a different suite number in our building- please update your rolodex, contact files, shipping information, etc.. to reflect our new address which is the same except the suite # has changed:

8655 E. Via de Ventura Ste. **E 130**
Scottsdale, AZ 85258

All other information, phone, fax, and email addresses will remain the same

SO WHAT HAPPENS NOW?

Now that the stock exchange has somewhat evened out and President Obama is in office and busily fixing our nation - what do we do?

Some businesses have not survived the financial storm and closed their doors; some are holding on but times are still tough. We will be ok, all of us. Those who closed their doors are looking at new doors to be opened, better and stronger doors. Those of us who have survived will be the grateful beneficiaries of the new and stronger economy, and life will be good again.

In the meantime we will watch our cash flows, minimize our spending and maximize our current assets. And should we need to expand or add new equipment, leasing and financing will be our answer.

The leases and contracts/loans we provide at Odyssey are all fixed rate, meaning no matter what the stock market is doing the rate will not change throughout the term of your lease or contract/loan. This will allow you to purchase equipment to enhance or replace your current equipment without depleting your cash flow or risking a decreased line of credit or increased payment due to an increased rate from the traditional banks.

Thank you for giving us a few moments of your day to read this,

John, Robin and Kathy

Scottsdale, Corporate Office



ODYSSEY
EQUIPMENT
FINANCING
C O M P A N Y

8655 E. Via de Ventura

Ste. E130 (new Suite #!)

Scottsdale, AZ 85258

Local (480) 607-6800 **Toll-Free (888) 607-6800**

www.oefc.net Fax (480) 607-6868

Page 2

